



SUNBELT BUSINESS ADVISORS

Professional & Confidential Business Sales, Mergers and Acquisitions

BUSINESS PROFILE REPORT

Manufacturer and Distributor of Beautiful Handcrafted Hardwood Furnishings

OVERVIEW

Since 1984, this company has been dedicated to the tradition of handcrafting fine hardwood furnishings from rare but non-endangered wood species using Old World techniques. The classic and traditional designs of their furniture reflect the rich cultural heritage of Spanish Colonial and Country French style furniture typically found in Europe and Argentina. Each piece of furniture is thoughtfully and skillfully designed, engineered and built to extremely high standards in the company's factory abroad and shipped to the U.S. and other countries for sale to discriminating buyers.

The company also offers custom built indoor and outdoor furniture, and unique architectural elements for private residences as well as commercial and industrial applications. Custom projects may include elaborate outdoor kitchens, one of a kind entrances and gates, wine caves, staircases, church alters and confessionals and many other applications. Customers include hotels and conference centers, churches, large corporations and private individuals.

We are not aware of any other business in the U.S. offering a similar range of quality products and services.

GENERAL BUSINESS INFORMATION

- Headquarters Location: Arizona
- Type of Entity: C Corporation
- Primary Industry Codes: SIC 2519, 5021, 5712
- Year Established: 1984
- Motivation for sale: Retirement and other opportunities
- Facilities:
 - 13,000 sq. ft Warehouse personally owned by the Seller
 - 1,000 sq. ft Gallery-Showroom
 - Manufacturing facility outside U.S.

FINANCIAL INFORMATION

- Revenue: \$ 1 to 1.5 Million
- Inventory Value: \$ 5,000,000
- Equipment Value: \$ 250,000
- Average Earnings: \$ 30 – 40 % of revenue
- Real Estate Value: \$ 800K to 1M

ASKING PRICE

This is a very unique business with exceptional growth opportunities for a well capitalized owner. Since investment options in this business are varied and depend on the interests and abilities of the buyer, an asking price has not been established. The seller will consider all reasonable and serious offers of interest and is willing to remain with the business as a minority owner and/or paid consultant for a reasonable period of time under a new owner. Investment options are disclosed in the full offering report.

ADDITIONAL INFORMATION AVAILABLE

A 22 page offering report including full company history, pictures and detailed descriptions of products and services is available to qualified buyers. Before receiving a copy of the full report, interested parties will be asked to sign a Confidentiality/Non-Disclosure Agreement and provide general information outlining their business experience and financial ability to purchase.

CONTACT INFORMATION

For additional information about this business opportunity contact:

Robert J. Bohacik, M&AMI, CBI, BBS

Arizona Sunbelt Business Advisors

Office: 520-577-1212

Mobile: 520-861-9522

Bob@ArizonaSunbelt.com www.ArizonaSunbelt.com